

2004 Merchandising Program



Fax merchandising orders to **Cathy Saunders** at E-B Displays:
E-B Display Co., Inc. Fax: (330) 833-9844
1369 Sanders Ave., S.W. Phone: (800) 321-9869 Ext. 132
Massillon, OH 44648 Email: csaunders@ebdisplay.com

Thomas & Betts Corporation
8155 T&B Boulevard
Memphis, TN 38125
Judy Rawles (901) 252-5273

All gondolas come with a caster base for easy movement!

Blackburn® Display Unit



Order Number: BLKBRN

Type of Unit: Standard Free-Standing Gondola
Frame: W48" X H54" X D21½"
Caster Base: W48" X H3½" X D21½"
Header: W48" X H11¾"

Blackburn® Plan-o-gram

Order Number: BLKBRN Purchase Requirements

Signature Service Gold and Silver Distributors (Your choice of three purchase options.)

- 1. Purchase the recommended plan-o-gram* \$8,431
- 2. Purchase the plan-o-gram with up to 10 T&B product substitutions* \$8,431
- 3. Pay for the display unit with co-op funds** \$650

All other Distributors

- Purchase the recommended plan-o-gram* \$8,431

* Must supply a copy of the purchase order.

** Must obtain pre-approval of the co-op claim from Signet.

The plan-o-gram purchase requirement is an estimate based on Gold Book Price. The distributor will be charged their normal into stock price.

T&B will pay 100% of Co-op Claims for Merchandising!

Plan-o-gram

1	2	3	4	5	6	7	8	9	10	11	1st Shelf
12	13	14	15	16	17	18	19	20	21	22	
23	24	25	26	27	28	29	30	31	32	33	3rd Shelf
34	35	36	37	38	39	40	41	42	43	44	

Display Contents

Catalog #	Product Description	Qty.	
1	AMTSR10	SPLICE 1/0-#14AWG	25
2	AMTSR350	SPLICE 350-#6AWG	25
3	AMT20	TWO 2/0-#14 AWG	25
4	AMT350	TWO 350-#10AWG	25
5	AMTT20	TWO 2/0-#14AWG	25
6	AMTD50066	SIX 500-#6AWG	20
7	AMTT250	TWO 250-#10AWG	25
8	AMTD350106	SIX 350-#10AWG	10
9	AMTD250103	THREE 250-#10AWG	25
10	AMTS350103	THREE 350-#10AWG	25
11	AMTS414	FOUR #4-14AWG	25
12	40H	250 - 1 str Main / Tap 8 sol min	25
13	30H	4/0 str - 2 sol Main / Tap 6 sol min	25
14	20H	2/0 str - 2 sol Main / Tap 14 sol min	25
15	10H	1/0 str - 4 sol Main / Tap 14 sol min	50
16	1H	2 str - 6 sol Main / Tap 14 sol min	100
17	2H	2 sol - 6 sol Main / Tap 14 sol min	100
18	3H	3 sol - 8 sol Main / Tap 16 str min	100
19	4H	4 sol - 8 sol Main / Tap 14 sol min	100
20	6H	6 sol - 8 sol Main / Tap 14 sol min	100
21	8H	8 str -10 sol Main / Tap 14 sol min	100
22	9H	10 str -12 sol Main / Tap 14 sol min	100

Catalog #	Product Description	Qty.	
23	L35	8 str - 14 sol	100
24	L70	4 str - 14 sol	100
25	L125BB	1/0 str - 8 sol	100
26	L250	250 kcmil - 6 str	50
27	IPC4111	4/0 - 1/0 Main / Tap 1/0 - 6	30
28	IPC4141	4/0 - 1/0 Main / Tap 4/0 - 1/0	30
29	IPC1102	1/0 - 8 Main / Tap 2 - 8	30
30	BTC4102	4/0 str - 2 str	25
31	BTC1102	1/0 str - 2 str	50
32	BTC0208	2 str - 8 str	100
33	BTC0614	6 str - 14 awg	100
34	ADR11-21	1/0 str - 14 awg	12
35	ADR21-21	2/0 str - 14 awg	12
36	ADR25-21	250 kcmil - 6 str	12
37	ADR35-21	350 kcmil - 6 str	12
38	ADR35	350 kcmil - 6 str	12
39	ADR50	500 kcmil - 4 str	12
40	ADR25	250 kcmil - 6 str	25
41	ADR21	2/0 str - 14 awg	25
42	ADR11	1/0 str - 14 awg	25
43	ADR2	2 str - 14 awg	50
44	ADR6	6 str - 14 awg	100

All gondolas come with
a caster base for easy
movement!

Color-Keyed® Display Unit



Order Number: COLKEY

Type of Unit: Standard Free-Standing Gondola
Frame: W48" X H54" X D21½"
Caster Base: W48" X H3½" X D21½"
Header: W48" X H11¾"

Color-Keyed® Plan-o-gram

Order Number: COLKEY
Purchase Requirements

Signature Service Gold and Silver Distributors
 (Your choice of three purchase options.)

- 1. Purchase the recommended plan-o-gram* \$3,024
- 2. Purchase the plan-o-gram with up to 10 T&B product substitutions* \$3,024
- 3. Pay for the display unit with co-op funds** \$650

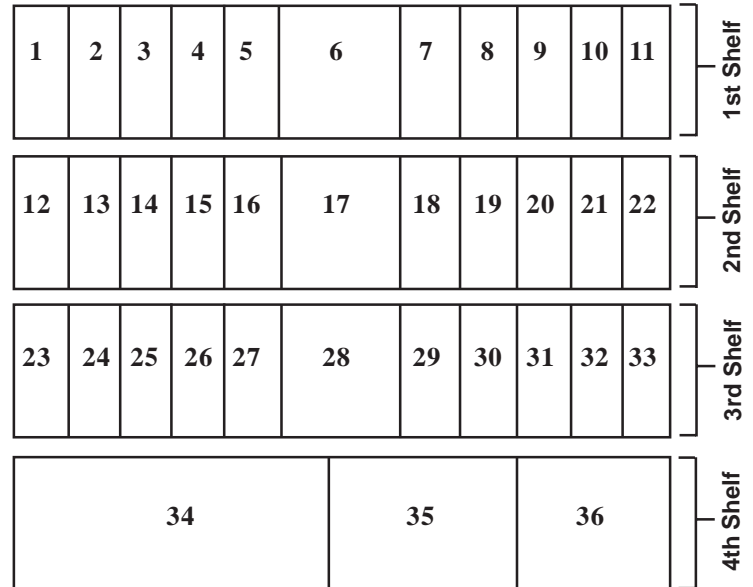
All other Distributors
 Purchase the recommended plan-o-gram* \$3,024

* Must supply a copy of the purchase order.
 ** Must obtain pre-approval of the co-op claim from Signet.

The plan-o-gram purchase requirement is an estimate based on Gold Book Price. The distributor will be charged their normal into stock price.

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Plan-o-gram



Display Contents

Catalog #	Product Description	Qty.
1 54130	1-Bolt Stand. Barrel Cu #8 1/4"	50
2 54104	1-Bolt Stand. Barrel Cu #8 #10	50
3 54504	Cu Splice #8	50
4 60102-TB	1-Bolt Aluminum #8 1/4"	20
5 60501-TB	Al Splice #8	20
6 54105	1-Bolt Stand. Barrel Cu #6 1/4"	50
7 54136	1-Bolt Stand. Barrel Cu #6 3/8"	50
8 54205	2-Bolt Stand. Barrel Cu #6 1/4"	50
9 54505	Cu Splice #6	50
10 60107-TB	1-Bolt Aluminum #6 1/4"	10
11 60507-TB	Al Splice #6	10
12 54106	1-Bolt Stand. Barrel Cu #4 1/4"	50
13 54140	1-Bolt Stand. Barrel Cu #4 3/8"	50
14 54206	2-Bolt Stand. Barrel Cu #4 1/4"	50
15 54506	Cu Splice #4	50
16 60112-TB	1-Bolt Aluminum #4 1/4"	10
17 60512	Al Splice #4	10
18 54107	1-Bolt Stand. Barrel Cu #2 1/4"	25

Catalog #	Product Description	Qty.
19 54143-TB	1-Bolt Stand. Barrel Cu #2 3/8"	25
20 54207	2-Bolt Stand. Barrel Cu #2 1/4"	25
21 54507	Cu Splice #2	25
22 60116-TB	1-Bolt Aluminum #2 1/4"	10
23 60118-TB	1-Bolt Aluminum #2 3/8"	10
24 60516	Al Splice #2	10
25 54148	1-Bolt Stand. Barrel Cu #1 3/8"	20
26 54508	Cu Splice #1	20
27 54109	1-Bolt Stand. Barrel Cu 1/0 3/8"	10
28 54209	2-Bolt Stand. Barrel Cu 1/0 3/8"	10
29 54110	1-Bolt Stand. Barrel Cu 2/0 3/8"	10
30 54210	2-Bolt Stand. Barrel Cu 2/0 3/8"	10
31 54212	2-Bolt Stand. Barrel Cu 4/0 3/8"	10
32 CHT25014-7	Main=250-2, Branch 1=2-6, Branch 2=8-14	20
33 CHT75010-3	Main=750-350, Branch 1=4/0-1/0, Branch 2=2-620	20
34 TBM6S	Installation Tool	1
35 AP8	ALUMA-SHIELD Aluminum Joint Compound	12
36 CP8-TB	Kopr-Shield® Compound for Raceways	12

Sta-Kon® Display Unit



Sta-Kon Nylon Order Number: STAKN-N

Sta-Kon Vinyl Order Number: STAKN-V

Type of Unit: Hanging Wall Unit

Frame: W24" X H48" X D8"

Header: W24" X H11³/₄"

Sta-Kon® Nylon Plan-o-gram

Order Number: STAKN-N Purchase Requirements

Signature Service Gold and Silver Distributors (Your choice of three purchase options.)

- | | |
|--|---------|
| 1. Purchase the recommended plan-o-gram* | \$5,334 |
| 2. Purchase the plan-o-gram with up to 10 T&B product substitutions* | \$5,334 |
| 3. Pay for the display unit with co-op funds** | \$375 |

All other Distributors

Purchase the recommended plan-o-gram* \$5,334

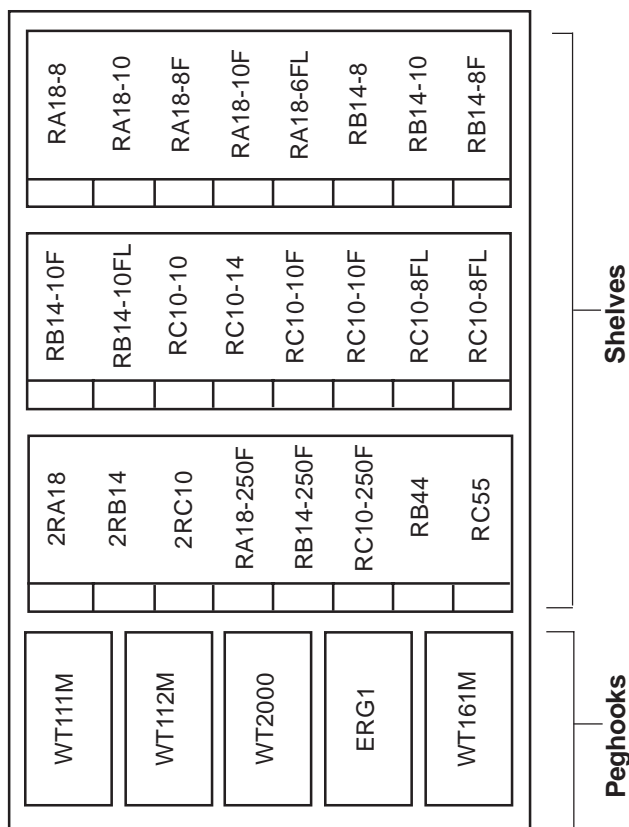
* Must supply a copy of the purchase order.

** Must obtain pre-approval of the co-op claim from Signet.

The plan-o-gram purchase requirement is an estimate based on Gold Book Price. The distributor will be charged their normal into stock price.

T&B will pay 100% of Co-op Claims for Merchandising!

Plan-o-gram



Display Contents

Cat. No.	Stud/Tab		Size	Wire Range	Qty.
	Material	Type			
RA18-8	Nylon	Ring	#8	22-18 AWG	6
RA18-10	Nylon	Ring	#10	22-18 AWG	6
RA18-8F	Nylon	Fork	#8	22-18 AWG	6
RA18-10F	Nylon	Fork	#10	22-18 AWG	6
RA18-6FL	Nylon	Locking Fork	#6	22-18 AWG	6
RB14-8	Nylon	Ring	#8	16-14 AWG	6
RB14-10	Nylon	Ring	#10	16-14 AWG	6
RB14-8F	Nylon	Fork	#8	16-14 AWG	6
RB14-10F	Nylon	Fork	#10	16-14 AWG	6
RB14-10FL	Nylon	Locking Fork	#10	16-14 AWG	6
RC10-10	Nylon	Ring	#10	12-10 AWG	6
RC10-14	Nylon	Ring	1/4	12-10 AWG	6
RC10-10F	Nylon	Fork	#10	12-10 AWG	12
RC10-8F	Nylon	Fork	1/4	12-10 AWG	12

Cat. No.	Stud/Tab		Size	Wire Range	Qty.
	Material	Type			
2RA18	Nylon	Butt Splice	n/a	22-18 AWG	6
2RB14	Nylon	Butt Splice	n/a	16-14 AWG	6
2RC10	Nylon	Butt Splice	n/a	12-10 AWG	6
RA18-250F	Nylon	Female Disc.	.250 x .032	22-18 AWG	6
RB14-250F	Nylon	Female Disc.	.250 x .032	16-14 AWG	6
RC10-250F	Nylon	Female Disc.	.250 x .032	12-10 AWG	6
RB44	Nylon	Wire Joint	n/a	2#18-2#16	6
RC55	Nylon	Wire Joint	n/a	4#18-2#12	6
WT111M	n/a	n/a	Plier Tool	n/a	6
WT112M	n/a	Plier Tool	n/a	n/a	6
WT2000	n/a	Plier Tool	n/a	n/a	6
ERG1	n/a	Wire Striper	n/a	n/a	6
WT161M	n/a	Plier Tool	n/a	n/a	6

Sta-Kon® Vinyl Plan-o-gram

Order Number: STAKN-V Purchase Requirements

Signature Service Gold and Silver Distributors (Your choice of three purchase options.)

- | | |
|--|---------|
| 1. Purchase the recommended plan-o-gram* | \$4,380 |
| 2. Purchase the plan-o-gram with up to 10 T&B product substitutions* | \$4,380 |
| 3. Pay for the display unit with co-op funds** | \$375 |

All other Distributors

Purchase the recommended plan-o-gram* \$4,380

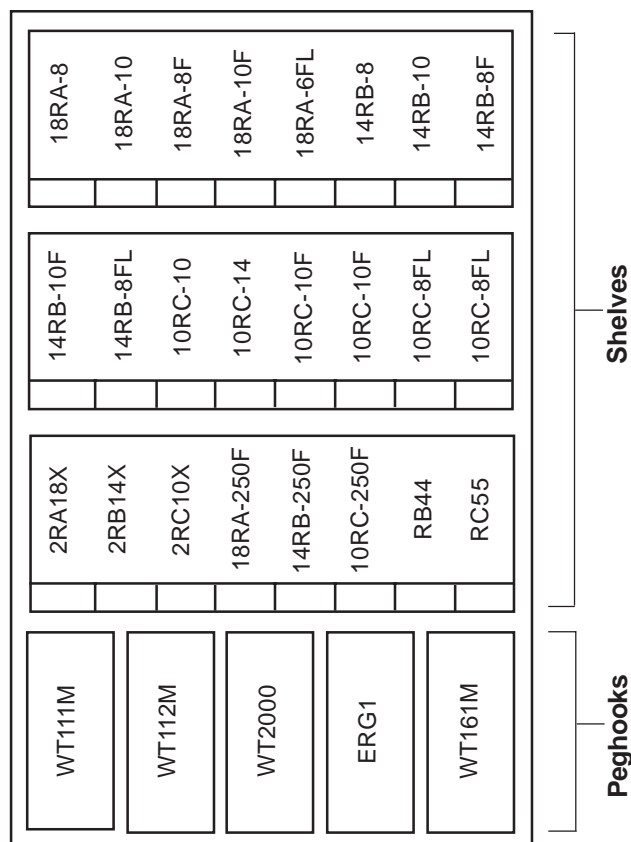
* Must supply a copy of the purchase order.

** Must obtain pre-approval of the co-op claim from Signet.

The plan-o-gram purchase requirement is an estimate based on Gold Book Price. The distributor will be charged their normal into stock price.

T&B will pay 100% of Co-op Claims for Merchandising!

Plan-o-gram



Display Contents

Cat. No.	Material	Type	Stud/ Tab Size	Wire Range	Qty.
18RA-8	Vinyl	Ring	#8	22-18 AWG	6
18RA-10	Vinyl	Ring	#10	22-18 AWG	6
18RA-8F	Vinyl	Fork	#8	22-18 AWG	6
18RA-10F	Vinyl	Fork	#10	22-18 AWG	6
18RA-6FL	Vinyl	Locking Fork	#6	22-18 AWG	6
14RB-8	Vinyl	Ring	#8	16-14 AWG	6
14RB-10	Vinyl	Ring	#10	16-14 AWG	6
14RB-8F	Vinyl	Fork	#8	16-14 AWG	6
14RB-10F	Vinyl	Fork	#10	16-14 AWG	6
14RB-8FL	Vinyl	Locking Fork	#6	16-14 AWG	6
10RC-10	Vinyl	Ring	#10	12-10 AWG	6
10RC-14	Vinyl	Ring	1/4	12-10 AWG	6
10RC-10F	Vinyl	Fork	#10	12-10 AWG	12
10RC-8F	Vinyl	Fork	#8	12-10 AWG	12

Cat. No.	Material	Type	Stud/ Tab Size	Wire Range	Qty.
2RA18X	Vinyl	Butt Splice	n/a	22-18 AWG	6
2RB14X	Vinyl	Butt Splice	n/a	16-14 AWG	6
2RC10X	Vinyl	Butt Splice	n/a	12-10 AWG	6
18RA-250F	Vinyl	Female Disc.	.250 x .032	22-18 AWG	6
14RB-250F	Vinyl	Female Disc.	.250 x .032	16-14 AWG	6
10RC-250F	Vinyl	Female Disc.	.250 x .032	12-10 AWG	6
RB44	Nylon	Wire Joint	n/a	2#18-2#16	6
RC55	Nylon	Wire Joint	n/a	4#18-2#12	6
WT111M	n/a	Plier Tool	n/a	n/a	6
WT112M	n/a	Plier Tool	n/a	n/a	6
WT2000	n/a	Plier Tool	n/a	n/a	6
ERG1	n/a	Wire Striper	n/a	n/a	6
WT161M	n/a	Plier Tool	n/a	n/a	6

Sta-Kon® Mini-Pack Display Unit



Sta-Kon Mini-Pack Order Number: STM-7

Type of Unit: Hanging Wall Unit

Frame: W24" X H48" X D8"

Header: W24" X H11³/₄"

Sta-Kon® Mini-Pack Plan-o-gram

Plan-o-gram

Order Number: STM-7 Purchase Requirements

Signature Service Gold and Silver Distributors (Your choice of three purchase options.)

1. Purchase the recommended plan-o-gram* \$2,481
2. Purchase the plan-o-gram with up to 10 T&B product substitutions* \$2,481
3. Pay for the display unit with co-op funds** \$150

All other Distributors

Purchase the recommended plan-o-gram* \$2,481

* Must supply a copy of the purchase order.

** Must obtain pre-approval of the co-op claim from Signet.

The plan-o-gram purchase requirement is an estimate based on Gold Book Price. The distributor will be charged their normal into stock price.

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18RA-8CP	18RA-10CP	18RA-6FCP	18RA-8FCP	18RA-10FCP
14RB-6CP	14RB-8CP	14RB-10CP	14RB-6FCP	14RB-8FCP
14RB-10FCP	10RC-10CP	10RC-10CP	10RC-14CP	10RC-8FCP
10RC-10FCP	2RA18XCP	2RA18XCP	2RB14XCP	2RB14XCP
2RC10XCP	2RC10XCP	18RA-250FCP	14RB-250FCP	10RC-250FCP
WT2000	WT111M	WT112M	WT161M	ERG1

Display Contents

	Cat. No.	Material	Type	Stud/Tab Size	Wire Range	Qty.
1	18RA-8CP	Vinyl	Ring	#8	22-18 AWG	3
2	18RA-10CP	Vinyl	Ring	#10	22-18 AWG	3
3	18RA-6FCP	Vinyl	Fork	#6	22-18 AWG	3
4	18RA-8FCP	Vinyl	Fork	#8	22-18 AWG	3
5	18RA-10FCP	Vinyl	Fork	#10	22-18 AWG	3
6	14RB-6CP	Vinyl	Ring	#6	16-14 AWG	3
7	14RB-8CP	Vinyl	Ring	#8	16-14 AWG	3
8	14RB-10CP	Vinyl	Ring	#10	16-14 AWG	3
9	14RB-6FCP	Vinyl	Fork	#6	16-14 AWG	3
10	14RB-8FCP	Vinyl	Fork	#8	16-14 AWG	3
11	14RB-10FCP	Vinyl	Fork	#10	16-14 AWG	3
12	10RC-10CP	Vinyl	Ring	#10	12-10 AWG	6
13	10RC-14CP	Vinyl	Ring	1/4"	12-10 AWG	3

	Cat. No.	Material	Type	Stud/Tab Size	Wire Range	Qty.
14	10RC-8FCP	Vinyl	Fork	#8	12-10 AWG	3
15	10RC-10FCP	Vinyl	Fork	#10	12-10 AWG	3
16	2RA18XCP	Vinyl	Butt Splice	n/a	22-18 AWG	6
17	2RB14XCP	Vinyl	Butt Splice	n/a	16-14 AWG	6
18	2RC10XCP	Vinyl	Butt Splice	n/a	12-10 AWG	6
19	18RA-250FCP	Vinyl	Female Disc.	.250 x .032	22-18 AWG	3
20	14RB-250FCP	Vinyl	Female Disc.	.250 x .032	16-14 AWG	3
21	10RC-250FCP	Vinyl	Female Disc.	.250 x .032	12-10 AWG	3
22	WT2000	n/a	Installation Tool	n/a	n/a	3
23	WT111M	n/a	Installation Tool	n/a	n/a	3
24	WT112M	n/a	Installation Tool	n/a	n/a	3
25	WT161M	n/a	Installation Tool	n/a	n/a	3
26	ERG1	n/a	Wire Striper	n/a	n/a	3

Discontinued Display Material

Display Material Produced Prior to 2002

All of the T&B merchandising units and headers produced prior to 2002 can be ordered through E.B. Display with...

NO PURCHASE REQUIREMENTS!

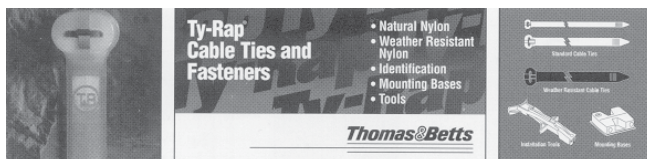
Get your orders in today because the old display material will be discontinued when the current inventory is depleted.

LIMITED QUANTITIES AVAILABLE!

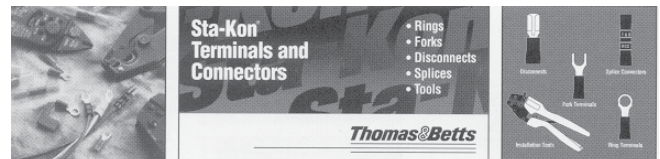
See the Merchandising Order Form for a complete listing of display material produced prior to 2002.



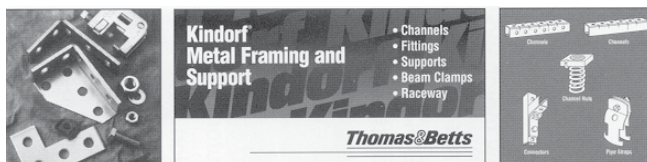
Taylor Duct Display
(Order No. 600TD)



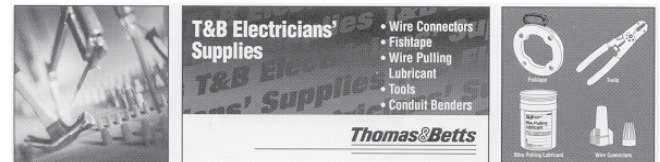
Ty-Rap Header
(Order No. TRT)



Sta-Kon Terminals and Connectors Header
(Order No. SKT)



Kindorf Metal Framing and Support Header
(Order No. KMF)



T&B Electricians' Supplies Header
(Order No. 3107)